

ABC Company Ltd



Term	36 months	Make	Mitsubishi ASX XLS	Mazda CX-3 GSX	Mazda CX-3 Limited	Ford KUGA TREND
KMs	60000	Model	Mitsubishi ASX	Mazda CX-3	Mazda CX-3	Ford KUGA
		DESCRIPTION	Mitsubishi ASX XLS 4WD SUV 5 Seat 2.3 Diesel Automatic 6 Speed	Mazda CX-3 GSX 4WD SUV 5 Seat 1.5 Diesel Automatic 6 Speed	Mazda CX-3 Limited 4WD SUV 5 Seat 1.5 Diesel Automatic 6 Speed	Ford KUGA TREND 4WD SUV 5 Seat 2.0 Diesel Automatic 6 Speed
Effective tax rate	30%	Model Code	PK6X1L445	CX3AAW6GS*15D4	CX3AAW5LTD15D4	010822
Cost of capital	9.00%	FUEL ECONOMY	5.0L/100km	5.1L/100km	5.10L/100km	5.40L/100km
Petrol (91)	\$1.90	Battery economy	1.00 kWh/100km	1.00 kWh/100km	0.00kWh/100km	0.00kWh/100km
Petrol (95)	\$1.99	Carbon g/km	156	133	133	141
Diesel	\$1.24	SAFETY STAR RATING	5.0, ANCAP	5.0, ANCAP	5.0, ANCAP	5.0, ANCAP
Electricity rate	\$0.15	CC rating	2268	1499	1499	1997
FBT days	0	Number of cylinders	4	4	4	4
FBT rate	0%	Vehicle gross weight	2060	1845	1845	2230
		Vehicle kerb weight	1545	1371	1371	1716
		Power kW	112	77	77	132
		Torque Nm	366	270	270	400
		Travel range	850-1,000 kms	734-863 kms	734-863 kms	944-1,111 kms
		BODY STYLE - class type	SUV	SUV	SUV	SUV
		Drive	Four Wheel Drive	Four Wheel Drive	Four Wheel Drive	Four Wheel Drive
		Transmission	Automatic	Automatic	Automatic	Automatic
		Number of gears	6	6	6	6
		Fuel type	Diesel	Diesel	Diesel	Diesel
		ITEMISED UNIT PRICING NZD				
		RRP (Recommended Retail Price) inc GST	\$41,990.00	\$38,695.00	\$42,595.00	\$46,790.00
		RRP (Recommended Retail Price) ex GST	\$36,513.04	\$33,647.83	\$37,039.13	\$40,686.96
		Discount percent	(removed)	(removed)	(removed)	(removed)
		Discount amount	(removed)	(removed)	(removed)	(removed)
		Subtotal	(removed)	(removed)	(removed)	(removed)
		Initial registration	\$276.19	\$276.19	\$335.63	\$276.19
		RUCs	\$539.10	\$539.10	\$539.10	\$539.10
		Full tank of fuel	\$57.86	\$42.43	\$42.43	\$57.86
		Predelivery inspection	\$0.00	\$0.00	\$0.00	\$0.00
		Extended warranty	\$0.00	\$0.00	\$0.00	\$0.00
		Mats - Carpet - Fitted - Front and rear	(removed)	(removed)	(removed)	(removed)
		Roof rack - Cross bars X 2	(removed)	(removed)	(removed)	(removed)
		Total purchase price	(removed)	(removed)	(removed)	(removed)
		COMPLIANCE MANAGEMENT AND ADMINISTRATION				
		FBT (Fringe Benefit Tax)	\$0.00	\$0.00	\$0.00	\$0.00
		GST on FBT	\$0.00	\$0.00	\$0.00	\$0.00
		Finance interest costs	(removed)	(removed)	(removed)	(removed)
		Tax savings	(removed)	(removed)	(removed)	(removed)
		Depreciation straight line (21%)	(removed)	(removed)	(removed)	(removed)
		Initial registration	(removed)	(removed)	(removed)	(removed)
		Relicensing for the term	\$148.71	\$148.71	\$159.27	\$148.71
		Warrants of fitness	\$62.50	\$62.50	\$62.50	\$62.50
		Road user charges (less initial value)	\$2,699.67	\$2,699.67	\$2,699.67	\$2,699.67
		Fuel total	\$4,402.54	\$3,748.91	\$3,748.91	\$3,956.50
		Electricity	\$0.00	\$0.00	\$0.00	\$0.00
		Scheduled servicing	\$1,360.00	\$0.00	\$0.00	\$1,520.00
		Service downtime	12 hours	14 hours	14 hours	12 hours
		Tyres (based on 2 tyres per 20,000 km)	\$1,663.44	\$1,493.46	\$1,493.46	\$1,819.56
		RESIDUAL VALUE based on 36/60,000	(removed)	(removed)	(removed)	(removed)
		Residual as a percent of RRP	(removed)	(removed)	(removed)	(removed)
		Refurb costs	\$800.00	\$800.00	\$800.00	\$800.00
		Auction fees	\$600.00	\$600.00	\$600.00	\$600.00
		TOTAL COST OF OWNERSHIP				
		LIFE CYCLE COST for 36/60,000	(removed)	(removed)	(removed)	(removed)
		Life cycle cost per month	(removed)	(removed)	(removed)	(removed)
		Life cycle cost per km	(removed)	(removed)	(removed)	(removed)
		VEHICLE SPECIFICATIONS				
		Number of seats	5	5	5	5
		Tow rating braked	1400	800	800	1800
		tow rating unbraked	750	720	720	750
		Regular service term	12	12	12	12
		Regular service KMs	15000	10000	10000	15000
		Average service hours	3.00	2.25	2.25	3.00
		Average service cost	340.00	387.00	387.00	380.00
		Front tyres	215/60R17	215/50R18	215/50R18	235/50R18
		Back tyres	215/60R17	215/50R18	215/50R18	235/50R18
		Number of cylinders	4	4	4	4
		Ground clearance	180	160	160	0
		Vehicle length	4295	4275	4275	4524
		Vehicle width without side mirrors	1770	1765	1765	1838
		Vehicle width with side mirrors	1770	0	0	1838
		Vehicle height	1625	1550	1550	1690
		Cargo length	1510	680	680	0
		Cargo width	995	1000	1000	0
		Cargo height	680	0	0	0
		Cargo volume seats upright	384	264	231	406
		Cargo volume seats folded	1158	0	0	1603
		Track front	1525	1525	1525	1554
		Track rear	1530	1520	1520	1574
		Wheel base	2670	2570	2570	2690
		Turning circle	5.30	10.60	10.60	0.00
		Mechanical warranty term	120	60	60	36
		Mechanical warranty KMs	160000	1000000	1000000	100000
		Body warranty term	60	60	60	60
		Body warranty KMs	130000	1000000	1000000	100000
		Battery warranty term	0	36	36	0
		Battery warranty KMs	0	1000000	1000000	0
		Dealer	(removed)	(removed)	(removed)	(removed)
		Contact	(removed)	(removed)	(removed)	(removed)
		Phone	(removed)	(removed)	(removed)	(removed)